### DELHI TRANSCO LIMITED

(A Govt. of NCT of Delhi Undertaking) Regd. Office: - Shakti Sadan, Kotla Marg, New Delhi-110002 Corporate Identification Number (CIN) - U40103DL2001SGC111529 Telephone no-23235380- Tele-fax: - 23238064, Website – <u>www.dtl.gov.in</u>

#### No. F.42/DTL/402/CS/2015-16/72

Date: 16<sup>th</sup> July, 2015

Mr. P. D. Agarwal, Deputy General Manager and Compliance Officer, IFCI Limited, IFCI Tower, 61, Nehru Place, New Delhi

Dear Sir,

Please find enclosed herewith Quarterly Report for the period ending June 30, 2015. We also confirm that:-

- 1. There is no major change in the composition of Board of Directors, which may amount to change in control as defined in SEBI (Substantial Acquisition of Shares and Takeovers) Regulations, 2011, and
- 2. Delhi Transco Limited has complied with the provisions of Companies Act, 2013, the Listing Agreement as well as the provisions of the Trust deed. and
- 3. Delhi Transco Limited has not received any complaint during the period ending 30<sup>th</sup> June, 2015. There are also no pendancies of any complaints.
- 4. There are no outstanding litigations, which would materially affect interest of the Debenture holders.

Thanking you,

Yours faithfully, For Delhi Transco Limited P. K. MALLIK Company Secretary, DELNI TRANSCO LTD. Stakt Gade, Ketla Read New Delhi-110002 (P.K. Mallik) Executive Director (C.G.) & Company Secretary

Encl: As above



DELHI TRANSCO LIMITED (A Govt. of NCT of Delhi Undertaking) (Shakti Sadan,Kotla Road) New Delhi 110002

## No: F.DTL/310/A.M (F)/C.A/15-16/29

Dated: 12/.07.2015

Asst. Company Secretary Shakti Sadan Delhi

### Quarterly Report for the period ended 30.06.2015 for IFCI (Debenture Trustee)

 The previous due date for the payment of interest and that all interest/principal due till date has been paid to Debenture holder: Due date of payment of interest are 2<sup>nd</sup> September and 2<sup>nd</sup> March every year.

Interest was paid on time (Dated-March 2 ,2015)

2. The Next due date for payment of Interest /principal and the same would be paid on due date:

The next due date for payment of interest is 2<sup>nd</sup>September 2015.

 Creation of Debenture Redemption Reserve as stipulated in the Debenture Trust Deed/Companies Act duly supported by Auditor's Certificate. and certificate of compliance with SEBI Circular No.4/2013 Debenture (Bonds) Redemption Reserve: In terms of section 117C

of Companies Act 1956 and the SEBI Guidelines, the company is creating Debenture (Bonds) Redemption Reserve amounting to Rs.2000 lakhs (Previous year Rs.2000 lakhs) out of each year's profits being 50% of the amount of Bonds over the period of 5 years i.e., before the commencement of the Redemption of the Bonds. (Closing Balance of DRR as on 31/03/2015 is Rs.100 Cr.)

- Payment of interest up to the last due date.
  Interest paid up to the due date i.e 2<sup>nd</sup> March2015.
- 5. Status of redemption of Debentures on due date, if any Not applicable.

6. The Properties secured for the Debentures are adequately insured and policies are in the joint names of the trustees.(Note:In adherence to the Trust Deed, Kindly provide us with the original Insurance/Policy & with Original Renewals, if any)

DELHI TRANSCU LTU. Snakti Sadan, Kutla Road NewWeeHH=119992 *Currently we are maintaining insurance reserve of .10% of GFA from the annual profit of the company.* 

- In case of default (Principal and Interest), number of installments defaulted as on March 31,2015 with amount overdue. No default reported.
- 8. A Statement that the assets of the body corporate which are available by way of security are sufficient to discharge the claims of the debenture holders as and when they become due (Asset Cover Ratio). *Compliance Certificate for period ended 31.03.2015 is attached.(Annexure-A)*
- 9. Cash flows of the company are adequate for payment of interest and redemption of principal with details thereof.

The requirement of cash funds for the payment of interest and redemption of principal is being met out of the internal accruals of the company and any deficit in this account shall be met out from the additional loan from bank in the nature of cash credit/working capital

- 10. Repayment Schedule Annexure-B
- 11. Credit Rating assigned to the Debentures at present along with the certified true copy of the latest Credit Rating Letter in regards to the issue.

Annexure-C-Crisil-BBB+/Negative Annexure-D-India Rating (Fitch)-A+(Ind) The above credit ratings are the latest conducted by the agencies and are also available on their respective websites.

For Submission to IFCI limited.

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(Vikas Mangla) AM(F), Central Accounts

P. K. WALLIX Company Secretary, DELHI TRANSCO LTD. Snakti Sadan, Kotla Road New Delhi=110002

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### **Bhushan Bensal Jain Associates** CHARTERED ACCOUNTANTS

### 4648/21, DARYA GANJ, NEW DELHI - 110002. Phones : 23261054, Fax : 23252876

E-mail: bbjassociates\_rb@yahoo.co.in bbjassociates83@gmail.

### To Whomsoever it May Concern

This is to certify that the M/S Delhi Transco Limited has created debenture redemption reserve in terms of requirement of Section 71(4) of the Companies Act, 2013 and SEBI Guidelines and is regularly contributing to the same and there are no outstanding dues against the debenture holders/debenture trustee in connection with debenture issued (₹ 20,000 Lakhs) by company as on date.

### Security available for IFCI as debenture trustee

Position as on 31/03/2015

### Outstanding Loans/Bonds

Name of Bank/Institution	Facility (Bonds/Loans)	Amount Outstanding
9.5% Bonds	Bonds (Secured by Pari Passu charge over assets of	₹ 20,000.00
Allahabad Bank	the company.) Term Loans (Secured by Pari Passu charge over assets of the company.)	₹ 44,159.98
State Bank of India	Term Loans (Secured by Pari Passu charge over assets of the company.)	₹ 39,885.56
Government of NCT of Delhi	Unsecured Loans	₹ 84,747.73
Delhi Power Company Ltd.	Unsecured Loans	₹ 20,000.00
Allahabad Bank	Vehicle Loans	₹ 36.89
Allahabad Bank	Working Capital Loan (Secured against Current Assets of the Company)	₹ 0.09
State Bank of India	Working Capital Loan (Secured against Current Assets of the Company)	₹7,500.00
Total	1.000.00 01 01 1 1 1	₹2,16,330.26

P. K. WALLIA Company Secretary, DELHI TRANSCO LTD. Shakti Sadan, Kutla Road New Delhi=110092



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#### Fixed Assets:

Particulars	Net value in the Books	Available to Bond Holders	Available to Others
Assets (220 KV Sector 19 Rohini/400 KV Bawana/400 KV Bamnoli/220 KV Pappankalan/400 KV Mundka/220 KV Tikri Kalan/220 KV HC Mathur Lane/400/220 KV Mandoli)& Other Assets including CWIP	₹ 3,14,779.48	₹20,000.00	₹2,94,779.48

The value of Net Block together with the value of CWIP (Capital Work in Progress) as on 31/03/2015 (as per the books of accounts) work out to ₹ 3,14,779.48 Lakhs (Net Assets ₹ 2,51,364.11 Lakhs & CWIP ₹ 63,415.37 Lakhs) & same is available for Debenture Holders & Banks whose total liability as on 31/03/2015 works out to ₹1,04,045.54 Lakhs (Loans Secured by Pari Passu charge over assets of the company.)

Further Delhi Transco Limited has created Debenture Redemption Reserve (DRR) out of its profit to the tune of ₹ 10,000 Lakhs as on 31/03/2015.

### For Bhushan Bensal Jain Associates Chartered Accountants FRN:003884N

(CA. Ravi Bhardwaj ) Partner Membership No. 80656

Place: New Delhi Date: 19.05.2015

> P. K. MALLIN Company Secretary, DELHI TRANSCO LTO. Shakti Sadan, Kotla Road New Delhi-110892

Chartened acountants

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## Annex - B.

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15 year DIL	Bonds for Rs. 200 equal in	stallments from	Six year and or	nward	
Deta	Principal	Interest	Redemption	Payment	Balance
Date	2,00,00,00,000	9,50,00,000	0	9,50,00,000	2,00,00,00,000
02-03-2010	2,00,00,00,000	9,50,00,000	0	9,50,00,000	2,00,00,00,000
02-09-2010	2,00,00,00,000	9,50,00,000	0	9,50,00,000	2,00,00,00,000
02-03-2011	2,00,00,00,000	9,50,00,000	0	9,50,00,000	2,00,00,00,000
02-09-2011	2,00,00,00,000	9,50,00,000	0	9,50,00,000	2,00,00,00,000
02-03-2012	2,00,00,00,000	9,50,00,000	0	9,50,00,000	2,00,00,00,000
02-09-2012	2,00,00,00,000	9,50,00,000	0	9,50,00,000	2,00,00,00,000
02-03-2013	2,00,00,00,000	9,50,00,000	0	9,50,00,000	2,00,00,00,000
02-09-2013	2,00,00,00,000	9,50,00,000	0	9,50,00,000	2,00,00,00,00
02-03-2014	2,00,00,00,000	9,50,00,000	0	9,50,00,000	2,00,00,00,00
02-09-2014	2,00,00,00,000	9,50,00,000	0	9,50,00,000	2,00,00,00,00
02-03-2015	2,00,00,00,000	9,50,00,000	0	9,50,00,000	2,00,00,00,00
02-09-2015		9,50,00,000	20,00,00,000	29,50,00,000	1,80,00,00,00
02-03-2016	2,00,00,00,000 1,80,00,00,000	8,55,00,000	0	8,55,00,000	1,80,00,00,00
02-09-2016	1,80,00,00,000	8,55,00,000	20,00,00,000	28,55,00,000	1,60,00,00,00
02-03-2017		7,60,00,000	0	7,60,00,000	1,60,00,00,00
02-09-2017	1,60,00,00,000	7,60,00,000	20,00,00,000	27,60,00,000	1,40,00,00,00
02-03-2018	1,60,00,00,000	6,65,00,000	0	6,65,00,000	1,40,00,00,00
02-09-2018	1,40,00,00,000	6,65,00,000	20,00,00,000	26,65,00,000	1,20,00,00,00
02-03-2019	1,40,00,00,000	5,70,00,000	0	5,70,00,000	1,20,00,00,00
02-09-2019	1,20,00,00,000	5,70,00,000	20,00,00,000	25,70,00,000	1,00,00,00,00
02-03-2020	1,20,00,00,000	4,75,00,000		4,75,00,000	1,00,00,00,00
02-09-2020	1,00,00,00,000	4,75,00,000		24,75,00,000	80,00,00,00
02-03-2021	1,00,00,00,000	3,80,00,000		3,80,00,000	80,00,00,00
02-09-2021	80,00,00,000	3,80,00,000		23,80,00,000	60,00,00,0
02-03-2022	80,00,00,000	2,85,00,000		2,85,00,000	60,00,00,0
02-09-2022	60,00,00,000	2,85,00,000		22,85,00,000	40,00,00,0
02-03-2023	60,00,00,000	1,90,00,000		1,90,00,000	40,00,00,0
02-09-2023	40,00,00,000	1,90,00,000		21,90,00,000	20,00,00,0
02-03-2024	40,00,00,000	95,00,000		95,00,000	20,00,00,0
02-09-2024	20,00,00,000	95,00,000		20,95,00,000	
02-03-2025	20,00,00,000	2,09,00,00,000		4,09,00,00,000	

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P. K. MALLIK Company Secretary, DELHI TRANSCO LTO. Shakti Sadan, Kotla Road New Belhi=110992 Annex-C



## Rating Rationale

March 16, 2015 Mumbai

## Delhi Transco Limited

#### **Rating Reaffirmed**

#### CRISIL BBB+/Negative (Reaffirmed) Bonds Aggregating Rs.7 Billion

CRISIL's rating on the long-term bonds of Delhi Transco Ltd (DTL) continues to reflect its established market position driven by its monopoly in the intra-state power transmission business in Delhi, its full recovery of costs supported by the regulated tariff structure, and its efficient operations. These rating strengths are partially offset by the company's weak counterparty credit profile leading to delays in realisation of the receivables, exposure to risks related to implementation of its large capital expenditure (capex) plans, and its modest financial risk profile.

DTL enjoys a natural monopoly and transmits power from the central generating utilities, Pragati Power Corporation Ltd (PPCL) and Indraprastha Power Generation Company Ltd (IPGCL), and from other private generators to power distribution companies (discoms) in Delhi. DTL's monopoly is likely to continue even over the long term, as the economies of power transmission do not favour multiple competing networks in the same area. Also, as the designated state transmission utility (STU), it plans and coordinates the wheeling of power and plays a crucial role in the state's economy, as the entire power available in the state flows through its network.

Moreover, DTL operates under a well-developed regulatory framework. DTL's tariff is determined by Delhi Electricity Regulatory Commission (DERC); the tariff enables DTL to recover its expenses and allows for return on capital employed (RoCE, which includes interest cost) based on network availability provided it meets DERC's stipulated operating norms. DTL has been able to continuously recover the revenues as set in tariff orders issued by DERC supported by its efficient operations with line availability of more than 99 per cent for 6 months through September 2014, as against the performance benchmark of 98 per cent set by regulator for full recovery of costs and RoCE.

These rating strengths are partially offset by DTL's exposure to weak counterparty risk profile. The company's major counterparties, BSES Rajdhani Pvt Ltd (BRPL) and BSES Yamuna Pvt Ltd (BYPL), have a weak financial risk profile marked by high regulatory assets (Rs.134.54 billion in BRPL and Rs.82.5 billion in BYPL as on March 31, 2014<sup>1</sup>) and weak gearing. CRISIL believes that this has led to weak recovery of receivables for DTL over the past four years; receivables increased to Rs.11.00 billion as on October 31, 2014, from Rs.3.79 billion as on March 31, 2011. Such large build up in receivables has adversely impacted the liquidity and consequently the financial risk profile of DTL. Hence recovery of receivables would be a key rating sensitivity factor over the near term. However, the financial risk profile of DTL is supported by company's flexibility to defer payment of interest and principal obligations to Government of National Capital Territory of Delhi (GoNCTD) and Delhi Power Company Ltd (DPCL). GoNCTD and DPCL had total loans outstanding of Rs.7.47 billion and Rs.2.00 billion, respectively, as on November 20, 2014, which together represents a significant portion (44 per cent) of the total debt outstanding for the company as on that date. The flexibility to defer payments on such a significant portion of the debt improves DTL's financial flexibility.

Moreover, DTL's cash flows are also dependent on successful implementation and subsequent approval of its capital expenditure by DERC. DTL's capex was around Rs.21.62 billion between March 31, 2010, and March 31, 2014, out which Rs.8.51 billion was capital work in progress as on March 31, 2014. This capex needs to be approved by DERC to enable DTL to recover the expenses by way of tariff; DTL suffered a large negative true-up in revenue of 2013-14 (refers to financial year, April 1 to March 31) of Rs.10.35 billion primarily due to downward revision in the capitalisation approved by DERC for the period 2007-08 to 2011-12 in the tariff order released in July 2013. Hence CRISIL believes that capitalisation approved in subsequent tariff orders of DERC will be a key monitorable.

CRISIL believes that DTL's financial risk profile will continue to be impacted by delays in debtor realisation from discoms. The ratings may be downgraded if there is more than expected increase in debtors impacting the company's cash flows adversely or if there is reduction in DTL's financial flexibility due to change in its ability to defer payments to GoNCTD or DPCL. Conversely, the outlook may be revised to 'Stable' if debtor realisation from discoms improves leading to improvement in DTL's liquidity.

DTL, established in 2001, is wholly owned by GoNCTD with a direct holding of 93.4 per cent and holding through DPCL of 6.6 per cent. As envisioned in the Delhi Electricity Reform (Transfer Scheme) Rules, 2001, the erstwhile Delhi Vidyut Board was unbundled into one holding company (DPCL), two generation companies (IPECK aNALLIK Demi vigut board was unbundled into one noiding company (DPCL), two generation companies (IPECK ANPALLIK PPCL), a transmission company (DTL), and three distribution companies (South-West Delhi Electricity Distribution Company Ltd, Central-East Delhi Electricity Distribution Company Ltd, and North-Northwest Delhi Power LtdSCO LTD. Company Ltd). The three discoms were privatised and were renamed BRPL and BYPL, and North Delhi Power LtdSCO LTD. (now TPDDL). DTL was initially involved in transmission and bulk power trading. Under the provisions of the three the transmission and bulk power trading. Under the provisions of the transmission Electricity Act 2003, DTL divested its bulk supply business in April 2007; this business was transfered to the transmission and business was transfered to the transmission and business in April 2007; this business was transfered to the transmission and business in April 2007; this business was transfered to the transmission and business in April 2007; this business was transfered to the transmission and business in April 2007; this business was transfered to the transmission and business in April 2007; this business was transfered to the transmission and business in April 2007; this business was transfered to the transmission and business was transfered to the transfered to the transmission and business in April 2007; this business was transfered to the transmission and business in April 2007; this business was transfered to the transmission and business in April 2007; the business was transfered to the transmission and business in April 2007; this business was transfered to the transmission and business in April 2007; this business was transfered to the transmission and business in April 2007; this business was transfered to the transmission and business in April 2007; this business was transfered to the transmission and business in April 2007; this business was transfered to the transmission and business in April 2007; this business was transfered to the transmission and busines

three discoms. All power purchase agreements signed with DTL by the central power utilities, state generating companies, and private generators, were transferred to the three discoms. As a result of the transfer, DTL is currently involved in transmission and has been designated as the state transmission utility in the National Capital Territory of Delhi.

DTL reported net loss of Rs.2.00 billion on net sales of Rs.5.47 billion for 2013-14, against profit after tax of Rs.2.63 billion on net sales of Rs.7.96 billion for 2012-13.

<sup>1</sup> Comparison of Staff Paper based on BRPL, BYPL, Tata Power Delhi Distribution Ltd (PDDL) Petition for True up for 2012-13, APR for 2013-14, and ARR for 2014-15 (DERC Website).

Analytical Contacts

#### Media Contacts

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### Customer Service Helpdesk

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Utilities

## **Delhi Transco Limited**

Full Rating Report

#### Ratings

Long-Term Issuer Rating	IND A+
Long-Term Loans	IND A+
Long-Term Bonds	IND A+
Fund-based working capital limits	INDA+/
Tund Babba nerring set	IND A1
Non-fund-based working capital	IND A+/
limits	IND A1
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#### Outlook

Long-Term	Issuer	Rating	Stable

#### **Financial Data**

Delhi Transco Limite	ed		
Particulars		FY13	FY12
Revenue (INRm)		7,858	14,122
EBITDA (INRm)		4,772	12,780
EBITDA margin (%)		60.7	90.5
Cash (INRm)		2,581	5,075
Debt (INRm)	Ŧ	19,596	20,291
Net leverage (x)		3.6	1.2

#### **Key Rating Drivers**

**Strong Linkages with GoNCTD:** The ratings factor in the strong operational, legal and strategic linkages between the government of National Capital Territory Delhi (GoNCTD) and Delhi Transco Limited (DTL). GoNCTD's shareholding in DTL stands at 93.4% and it has supported DTL by way of equity infusion, conversion of loans to equity and debt support for new capex. The ratings also factor the flexibility enjoyed by DTL for interest and principal repayments on GoNCTD's loans. The ratings also reflect DTL's position as a key vehicle in furthering GoNCTD's social and infrastructural obligations in Delhi's power sector.

**Regulated Business Operations:** The ratings benefit from DTL's monopoly status in its license area and high operating efficiencies. The ratings also factor in the low levels of business risk as the company operates under a regulated tariff regime. The stable and transparent regulatory process determines tariffs on a multi-year basis and assures recovery of fixed costs with 14% return on equity.

**Revenue Claw-back during FY14 Higher than Expected:** During DTL's true-up petition the Delhi Electricity Regulatory Commission (DERC) directed a claw back of INR10.35bn including carrying cost till FY14. This is higher than DTL's expectation of INR4.66bn and Ind-Ra's expectation of INR7.3bn. The claw-back has been on account of lower-than-allowed capital expenditure incurred by DTL over FY08-FY12. DERC had determined the annual revenue requirement of the company based on a cumulative capitalisation of INR30bn over FY08-FY12, however in the true-up order, the capitalisation leading to this claw-back is INR13bn. The entire claw-back has been adjusted in the FY14 annual revenue requirement (ARR).

**DVB Arrears Allowed:** Delhi Vidyut Board's (DVB) arrears totalling INR16.87bn as of FYE14 including the carrying cost have been allowed to DTL by DERC. During FY14, DERC has allowed recovery of only INR5.41bn. However, it has not spelt out a clear timeframe for recovery of the balance amount. This is most likely to be allowed over a period of three to five years.

**Counterparty Profile:** DTL derives a bulk of its revenues (65%-70%) from distribution companies (discoms) such as BSES Rajdhani Power Limited and BSES Yamuna Power Limited and given the weak financial profile of these entities, the recovery of dues has remained a challenge. DTL however, was able to contain its debtors at INR10.3bn as of FYE14 (FYE13: INR10.2bn) through receipt of payments by way of subsidy diversion and unscheduled interchange diversion on the behest of GoNCTD.

**FY14 Leverage Increases:** On account of the entire claw-back totalling INR10.35bn while allowance of only INR5.41bn for DVB arrears, the ARR for DTL was INR5bn, however INR4bn had to be passed on to the pension trust leading to a sharp drop in EBITDTA to INR66m in FY14. Along with the additional debt taken for meeting its capital expenditure programme and lower recovery from counterparties, the net leverage is expected to be high in FY14. However, in FY15, leverage is likely to decline to comfortable levels given that no claw-back is expected and INR7.35bn ARR has been finalised by the DERC for FY15.

#### Analysts

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FltchGroup

P. K. WALLIN Company Secretary, www.infiliation BAUSGO LTD. Snakti Sadan, Kotla Road Nam Balli-119902

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Efforts to Resolve Issues: DTL expects to recover its current dues under the Supreme Court's recent directive on payment of current dues by discoms in Delhi. However, the implementation of the directive and actual recovery of current bills remains to be seen. In addition, DERC is finalising a roadmap for liquidating the past regulatory assets of the discoms in Delhi which could ease the cash flow situation for these entities and lead to recovery of DTL's outstanding dues.

#### **Rating Sensitivities**

**Negative:** Negative rating guidelines include non-recovery of past dues, a build-up in receivables from the discoms in Delhi or a weakening of linkages with GoNCTD.

#### **Debt Structure**

DTL's debt was INR203bn with cash balances of INR22.2bn as of FYE14 (FYE13: INR19.6bn). Ind-Ra expects the overall debt to stay largely at the same levels despite the planned annual capex of INR4bn-INR4.5bn driven by the recovery of past debtors and improvement in EBITDA in FY15.

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P. K. MALLIK Company Secretary, DELHI TRANSCO LTD. Snakti Sadan, Kotla Road New Belhi:119992

Applicable Criteria

Corporate Rating Methodology (September 2012)

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India Ratings & Research

#### **Key Contents**

Summary Key Rating Issues Financial Expectations Peer Analysis Historical Financial Information

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P. K. WALLIK Company Secretary, DELIM TRANSCO LTD. Shakti Sadan, Kotla Road New Delhi=110002

### **Key Rating Issues**

### Cost-plus RoCE Business Model

DTL operates its transmission network on the cost-plus RoCE model under the DERC framework. The cost-plus model ensures a cost recovery including interest on term loans and loan repayments along with a fixed RoE (14% post tax). This ensures high stability and predictability of cash flows. Forex risk can also be a passed on to off-takers. However, DERC follows a multi-year-tariff (MYT) framework wherein the tariff is set for a period of three years referred to as the control period. The MYT framework leads to high cash flow certainty during the control period. However, at the end of the final year of the control period when the true-up is done, it could lead to cash flow mismatches during the year following the final year of the control period.

## Revenue Claw-back Higher Than Expected

DTL's ARR is primarily governed by the level of fixed asset capitalisation it achieves. Since DERC follows an MYT framework for tariff setting, a projected fixed asset capitalisation based on the plans submitted by DTL is considered by DERC while arriving at the ARR. Over FY08-FY12, DERC considered a fixed asset capitalisation of INR30bn. However during the true-up the commission has considered a capitalisation of only INR12.85bn.

Figure 1 Capex Approved in Earlier MN	T and A	nprove	d Durin	g True-	Up	
	FY08	FY09	FY10	FY11	FY12	Total
Particulars (INRbn) Capex approved by commission earlier Capex in True- up Order % achieved	1.90 0.47 25	1.85 1.04 56	12.00 0.65 5	7.00 5.85 84	7.23 4.84 67	29.98 12.85 43
Source: Ind-Ra, DTL						

Hence, the company's billings, based on the approved ARR, were higher than it is entitled to under the regulatory framework. As per DTL's petition, excess billing of INR4.66bn had been done which the regulator was to claw back from DTL post finalisation of true-up. However, the regulator has clawed back INR7.13bn over the period FY08-FY12 excluding the carrying cost. Including the carrying cost the cumulative claw-back stood at INR8.38bn till FYE12 and INR10.35bn as of FYE14. The claw-back amount is higher than Ind-Ra and DTL's expectation.

3.55	0.44	7.09	20.45
0.21	0.44		
2.31		4.08	13.32 7.13
1.24	2.30	3.01	
1.2-			
3		3 1.24 2.00	5 1.24

### DVB Arrears Allowed

Post the unbundling of DVB, DERC had held that the arrears pertaining to the pre-privatisation period to be paid by discoms to Delhi Power Company (holding company) be treated as receivable by DTL instead of the Delhi holding company. DERC adjusted DTL's revenue requirements downward by INR2.1bn for FY03 and FY04, INR2.1bn for FY05 and FY06 and INR2.18bn for FY07, a cumulative of INR6.37bn.

DTL filed an appeal before ATE, which subsequently passed an order, stating that DTL was not entitled to receive any payment from the holding company as per the provisions of the unbundling and hence DTL's ARR must be revised. However, till FY13, DERC did not allow this amount to DTL. However, in the order passed by DERC on 31st July 2013, DERC has finally recognised the DVB arrears along with carrying cost of INR13.66bn as of FYE12 and INR16.87bn as of FYE14.

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### Cash Flow Mismatch in FY14

DTL witnessed a cash-flow mismatch in FY14 as DERC allowed the full claw-back on account of the true up during FY14 while the recovery of DVB arrears has been made gradual. This also led to net revenues of mere INR1bn during FY14 and significant EBITDA erosion. The EBITDA erosion would occur on account of the low revenue and the fact that DTL incurs operating expenses of nearly INR800m-INR1bn annually. DTL will have to rely on additional debt to meet its interest obligations, and tide over the cash flow mismatch on account of this allowance timing mismatch by the commission in FY14. However, the situation is expected to return to normalcy in FY15.

Purely on account of the claw back of excess revenue (INR10.35bn) and allowance of DVB arrears (INR16.87bn) DTL should have had additional revenues of INR6.52bn (INR16.87bn-INR10.35bn). However, the commission has not allowed the same timeframe for both the clawback and the DVB arrear allowance.

DVB arrears have been allowed to be recovered over a longer time-frame at the discretion of the commission so as not to burden the consumers during a single year. On the other hand, the revenue claw-back has been allowed in a single year, i.e. the entire INR10.35bn has been made recoverable from DTL in FY14 itself while only INR5.41bn towards DVB arrears has been allowed to be recovered by DTL from beneficiaries during FY14. This has resulted in negative adjustment of INR4.94bn in FY14.

In addition to this DTL was allowed INR4bn towards payment to pension trust. This is just an accounting entry as the same will have to be passed on to the pension trust. So the tariff structure for FY14 was as follows

Figure 3 ARR Break-Down for FY14	Amount (INRbn)
Particulars	+5.93
	-10.35
ARR for FY14 Less: Revenue claw-back in FY14	+5.41
Add: DVB arrears allowed by commission to be recovered	+4.00
Add: DVB allears another by the Add: payment to persion trust	+5.00
Total ARR for FY14	-4.00
Payments passed on to pension trust Net ARR	1.00
Source: Ind-Ra, DTL	

### Weak Counterparty Profile

DTL counterparties include discoms operating in Delhi, including - New Delhi Municipal Corporation (NDMC), BSES Rajdhani Private Limited (BRPL), BSES Yammuna Private Limited (BYPL), Military Engineer Services (MES) and Tata Power Delhi Distribution Limited (TPDDL). DTL derives nearly 65%-70% of its revenues from sale to BRPL and BYPL. The counter-party profile of both these discoms is weak and they have been delaying payments to the generators and DTL.

Figure 4 Revenues and De	ebtors		FY11	FY12	FY13	FY14
	FY09	FY10		0.114	10,260	10,313
Particulars (INRm) Debtors Revenues	2,160 2,554	2,989 2,501	3,787 4,542	9,411 14,122	7,856	5,100

Earlier DTL used to get part of the subsidy payments that GoNCTD paid BRPL and BYPL. However, beginning April 2014, since the subsidy in Delhi has been done away with, the subsidy payments being received by DTL would no longer be available. DTL till subsidy reinstatement is 100% dependent on the two discoms for receipt of payment.

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According to the bulk power transmission agreement (BPTA) between Transco and the discoms, DTL has the option of discontinuing or deregulating transmission of power to the distributing companies in case of default, however, DTL could not take such an action as it is a politically sensitive decision.

Other than BRPL and BYPL, all discoms operating in Delhi have been making timely payments. DTL has been actively following up with both BRPL and BYPL for resolution of the outstanding dues. DTL is entitled to charge surcharge income from BRPL and BYPL on late payment of bills. However, the company has conservatively not been booking the surcharge as part of income currently in the P&L

Figure 5 Debtor Break-Down D	iscom Wise		FY14
Discom (INRm)	FY12	FY13	
	4,923	5,447	5,601
3RPL	3,126	3,636	3,296
3YPL	1,141	910	1,168
NDPL	35	5	3
MES	261	210	244
NDMC		10,209	10,313
Total	9,411	10,200	
Source: Ind-Ra, DTL			
Figure 6 % Debtor Break-Dow	n Discom Wise		5744
	FY12	FY13	FY14
Discom (INRm)	52%	53%	54%
BRPL	33%	36%	32%
BYPL	12%	9%	11%
NDPL		0%	0%
MES	0%	2%	2%
NDMC	3%	100%	100%
TID THO	100%	10070	

Source: Ind-Ra, DTL

## Efforts to Resolve the Counterparty Payment Issue

DTL expects to recover its current dues under the Supreme Court's recent directive on payment of current dues by discoms in Delhi. However, the implementation of the directive and actual recovery of current bills remains to be seen. In addition, DERC is finalising a roadmap for liquidating the past regulatory assets of the discoms in Delhi which could ease the cash flow situation for these entities and lead to recovery of DTL's outstanding dues. Additionally, the tariffs for Delhi discoms have been increased which is likely to ease the cash flow problems faced by the discoms.

### Support from GoNCTD

GoNCTD continues to support DTL by way of short-term and long-term loans at competitive rate with a 12 to 15 year maturity profile. DTL relies on loans from GNCTD for its capex programme though it also has access to long-term loans from the banking system. Moreover, DTL has in the past got sanctions for conversion of loan into equity from GNCTD. It also enjoys the possibility of deferment of interest and principal repayment on GNCTD loans.

FY09	FY10	FY11	FY12	FY13	FY14
1100		2.39			
4.50	4.41	0.44	6.04	5.79 1.5	7.47 2.0
		4.50 4.41	4.50 4.41 0.44	FY09      FY10      F111      F112        2.39      4.50      4.41      0.44      6.04	FY09      FY10      FY11      F112      F112        2.39      2.

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### Leverage Increases

DTL's leverage is likely to be elevated in FY14 on account of the significant decline in EBITDA in FY14 due to the entire claw-back of INR10.35bn while allowance of only INR5.41bn for DVB arrears. Additionally, the debt required for the capital expenditure and the lower recovery from counterparties lead to additional borrowing impacting the leverage further. Ind-Ra expects the leverage to decline in FY15 on account of the expected improvement in EBITDA driven by the ARR of INR7.35bn finalised for FY15 by DERC.

Figure 8 Leverage	· · · · · · · · · · · · · · · · · · ·	5744	FY12	FY13
Particulars	FY10	FY11		19.6
Debt (INRbn) Net leverage (x)	10.8 4.12	13.3 3.51	20.3 1.19	3.57
Course: DTL Ind Ra				

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Figure 9 Rating Issues Register		Likelihood, timescale, rating impact
Issue Regulated operations	Ind-Ra's view DTL operations would continue under the cost-plus regulated equity framework outlined by DERC, ensuring stable	Likelihood: High Timescale: Continuing
Onerational efficiency	and predictable cash nows. DTL is likely to operate its network efficiently, as reflected through higher network availability than the benchmark.	Rating impact: Neutral Likelihood: High Timescale: Continuing
Cash-flows to improve in FY15	Ind-Ra expects DTL's cash flows to return to normalcy in FY15. FY14 cash flows were impacted due to the full	Rating impact: Neutral Likelihood: High Timescale: Continuing
Weak counterparty profile	Impact of claw back wine only performance of and BYPL continue to remains weak. Though, transmission The financial profile of two key Delhi discoms BRPL and BYPL continue to remains weak. The possibility of same remains acreements allow for service discontinuation in case of non-payment by discoms. The possibility of same remains	Rating impact: Neutral Likelihood: Moderate Timescale: FY15 Rating impact: Negative
	limited as Delhi is the National Capital and power regulation is a politicarity sensitive issue. An enter month ordered for the Delhi discoms, the Supreme Court has directed the discoms to continue making the current month bill payments and the tariffs for the discoms have been increased which provide some comfort on the possibility of	
Linkages with parent	improvement in the financial health of the discutis. Ind-Ra expects GoNCTD to continue to support DTL through equity, short term and long term loans. In the past debt has also been converted into equity. Additionally, DTL has demonstrated ability to defer principal and interest payments on the loans availed from GoNCTD which provides additional comfort.	Likelihood: High Timescale: Continuing Rating impact: Neutral
Source: Ind-Ra, NHPC		

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Sector Perfor	FY11	FY12	EV12	Expectation			accupt of
Revenue (INRm) EBITDA (INRm) EBITDA (%)	4,542 3,594 79.1	14,122 12,780 90.5	7,858 4,772 60.7	11 Januar bac	nue declined to IN k. However revenu n FY15 in line with	IE IS EXDELLED ID II	inpioro to
Source: Ind-Ra, DTL				*****			
Figure 11 Cash Flows				FY10	FY11	FY12	FY1
Cash flow (INRm				1.092	1.764	4,541	1,03
Cash flow from op Capital expenditur	erations e			-4,848	-8,401 -127	-7,527 0 -2,986	-2,84 -1,80

Source: Ind-Ra, DTL

DTL's free cash flow remained negative over FY10-FY13 as it incurred substantial capex for network expansion, up-gradation and strengthening. The cash flow from operations is expected to decline significantly in FY14 driven the claw-back of INR0.35bn.

#### Debt Structure

DTL has a healthy mix of bank loans and loans from GoNCTD. The loans are largely long-term in nature and used for funding the capex requirements of DTL.

Figure 12 Debt Structure		FY11	FY12	FY13
Particulars (INRm)	and and a second difference of the second seco	2.000	2,000	2,000
Power bonds Bank loans Others	2,000 4,300 318 4,144	10,505 292 443	11,990 263 6,039	10,070 235 7,290
From state government Overdraft Total debt	10,762	24 13,263	20,291	19,595
Source: DTL, Ind-Ra				

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## Immediate Peer Group – Comparative Analysis

### Sector Characteristics

### **Operating Risks**

The key operating risk faced by transmission companies' is its ability to keep the network availability higher than the normative levels as a lower availability would lead to under-recovery of fixed costs. Additionally, the projects being undertaken could face time and cost overruns particularly on account of right of way issues and receipt of clearances. Generally, these time and cost overruns are allowed by the regulatory commissions after prudence check. However, any dis-allowance of such costs impacts cash-flows.

#### Financial Risks

The sector faces two financial risks, namely delays in receipt of payments from off-takers (primarily SPUs) and high financial leverage since most projects are financed in a D/E ratio of 70:30.

Figure 13

#### Peer Group Analysis

Heer Grouh Anarian	Pragati Power Corporation Limited (IND A-/Stable) FY13	Indraprastha Power Generation Company Limited (IND A-/Stable) FY13	Transmission Company Limited (IND A/Stable)	Delhi Transco (IND A+/Stable) FY13
Financial year Revenue (INRm) EBITDA (INRm) EBITDA margins (%) Debt (INRm) Net adjusted financial leverage ( Gross interest coverage (x)	18,752 6,119 32.6 27,182	2,429 24.7 9,277 	68.0 25,683 4.77	60.7 19,596 3.57

### Key Credit Characteristics

The key characteristics used to differentiate between ratings in the transmission sector include the size of capital expenditure, funding pattern, network maintenance, execution capability, credit strength of off-taker, collection efficiency, balance sheet strength of company, liquidity cushion and sponsor support among others.

### Overview of Companies

### Pragati Power Corporation Limited PPCL operates two gas-based power plants (Pragati Power Station-1 (330MW), Pragati Power Station-III-1371MW) under the regulated cost-plus return on equity (RoE) model, allowing a reasonable RoE along with a recovery of reasonable costs under the regulatory framework. PPCL-I is regulated by the Delhi Electricity Regulatory Commission (DERC) and PPCL-III by

the Central Electricity Regulatory Commission (CERC).

## Indraprastha Power Generation Company Limited

IPGCL operates both its plants (Rajghat Power House (RPH), Gas Turbine Power Station (GTPS)) under the regulated cost-plus return on equity (RoE) model, allowing a reasonable RoE along with a recovery of reasonable costs under the regulatory framework of Delhi Electricity Regulatory Commission (DERC).

## West Bengal State Electricity Transmission Company Limited

WBETCL was incorporated in April 2007, post unbundling of erstwhile West Bengal State Electricity Board (WBSEB) on functional lines in line with the requirement under Electricity Act 2003. WBSEB has been unbundled into WBETCL and West Bengal State Electricity Distribution Company Limited (WBSEDCL). WBSETCL is responsible for transmitting power at 400KV, 220KV, 132KV and 66KV throughout West Bengal.

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## Key Debt Instruments as on 30 July 2014

ong-Term Loans/Facilities	Rating	Outstanding/Sanction (INRm)
_oan	IND A+	637
Allahabad Bank	IND A+	4,363
State Bank of India		5,000
Total long term loans		
Source: Ind-Ra, DTL	-	
Figure 15	-	
Bonds		Outstanding/Sanction (INRm)
Bonds	Rating	2,000
Bond programme	IND A+	5,000
Proposed bond programme Total bonds programme	IND A+	7,000
Source: Ind-Ra, DTL		
Figure 16 Working Capital Facilities		Sanction (INRm)
Non fund-based limits	Rating	1,000
Union Bank of India Total non-fund-based limits	IND A+/IND A1 IND A+/IND A1	1,000
Source: Ind-Ra, DTL		
Figure 17		
Working Capital Facilities	Rating	Sanction (INRm
Fund-based limits	IND A+/IND A1	75
State Bank of India	IND A+/IND A1	25
Allahabad Bank Total fund-based limits	IND A+/IND A1	1,000.0
Source: Ind-Ra, DTL		

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### **Historical Financial Information**

Figure 18 Delhi Transco Limited				
(INRm)	2010	2011	2012	2013
Income statement				
Gross revenue (+)	3,363	4,542	14,122	7,858
Revenue growth (%)	3.0	35.0	211.0	-44.4
Operating EBITDA	2,201	3,594	12,780	4,772
Operating EBITDA margin (%)	65.4	79.1	90.5	60.7
	2,201	3,594	12,780	4,772
Operating EBITDAR	65.4	79.1	90.5	60.7
Operating EBITDAR margin (%)	1,682	2,901	11,818	3,688
Operating EBIT	50.0	63.9	83.7	46.9
Operating EBIT margin (%)	524	587	537	1,091
Gross interest expense	931	1,676	10,053	3,272
Pretax income	773	1,342	7,955	2,614
Net income				
Summary balance sheet	1,695	634	5,075	2,581
Cash & equivalents	-1,296	-1,522	9,200	10,180
Working capital		3,788	9,411	10,260
Accounts receivable	2,987	169	218	163
Inventory	115	5,479	430	243
Accounts payable	4,398	13,263	20,291	19,596
Total debt with equity credit	10,762		20,231	1,500
Short-term debt	0	24	14,010	12,085
Long-term senior secured debt	6,332	12,533	14,010	0
Long-term senior unsecured debt	0	0	0	0
Long-term subordinated debt	0	0	6,281	6,011
Other debt	4,430	706		0,011
Equity credit	0	0	0	19,596
Total adjusted debt with equity credit	10,762	13,263	20,291	19,000
Summary cash flow statement				
Summary cash now statement	2,201	3,594	12,780	4,772
Operating EBITDA	-524	-587	-537	-1,091
Cash interest	-38	-324	-2,098	-906
Cash tax	0	4	3	-119
Non-controlling interest	-220	-655	66	281
Other items before FFO	1,428	2,059	10,313	3,290
Funds flow from operations	-336	-295	-5,772	-2,254
Change in working capital	1,092	1,764	4,541	1,037
Cash flow from operations	50	10	0	0
Total non-operating/non-recurring cash flow	-4,848	-8,401	-7,527	-2,844
Capital expenditures	-106	-127	0	0
Common dividends	-3,812	-6,754	-2,986	-1,807
Free cash flow	-113	-149	-21	-23
Free cash flow margin (%)	0	2	-44	9
Net acquisitions & divestitures	0	0	0	0
Other cash flow Items	-4,848	-8,399	-7,571	-2,834
Cash flow from investing	-4,040	0,000	0	-695
Net debt proceeds	0	3,190	0	0
Net equity proceeds		3,190	442	-696
Cash flow from financing	-2	-3,562	-2,588	-2,493
Total change in cash	-3,814	-3,302	2,000	
Coverage ratios (x)			20.0	3.7
FFO interest coverage	3.7	4.5	20.0	3.7
FFO Intelest coverage	3.7	4.5	20.0	
FFO fixed charge coverage Operating EBITDAR/gross interest expense + rents	-5.1	-8.2	9.8	1.8
Operating EBITDAR/gloss Interest expense + rents	4.3	6.4	29.2	6.5
Operating EBITDAR/net interest expense + rents Operating EBITDA/gross interest expense	4.2	6.1	23.8	4.4
			10	1 1
Leverage ratios (x)	4.9	3.7	1.6	4.1
Total adjusted debt/operating EBITDAR	4.1	3.5	1.2	3.6
Tatal adjusted net debt/operating EBITUAN	4.9	3.7	1.6	4.
Total debt with equity credit/operating EDITOR	5.5	5.1	1.9	4.9
FFO adjusted leverage	4.7	4.8	1.4	4.2
FFO adjusted net leverage				
Source: Ind-Ra, DTL				

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